

Scott A. Beaulier, Ph.D.

Ronald & Kay Olson Dean of Business
NDSU College of Business

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www.scottbeaulier.com

Profile Summary

- Over 15 years of experience in higher education as a faculty member, chair, research director, and dean.
- Proven record of transformative leadership at a diversity of public and private universities.
- Strong commitment to collaborative, honest, transparent, and inclusive leadership.
- Extensive experience in strategic planning, budget and financial planning, program development, online education, and student success.
- Visionary leader and effective communicator with demonstrated success in building alumni relations, partnering with industry, and fundraising.
- Dedicated educator, researcher, and public intellectual with experience with media, op-ed writing, and major speaking events.

Education

George Mason University

Ph.D. Economics 2004
M.A. Economics 2002

Northern Michigan University

B.S. Economics and History 2000

Administrative Positions

North Dakota State University

Ronald & Kaye Olson Dean of the College of Business 2016-Present

Arizona State University

Executive Director of the Center for the Study of Economic Liberty 2014-2016

Troy University

Executive Director of Manuel H. Johnson Center for Political Economy 2010 -2014
Division of Economics and Finance Chair 2010-2014

Mercer University
Economics Department Chair 2008-2010

Academic Positions

North Dakota State University
Professor of Economics 2016-Present

Troy University
Adams-Bibby Chair of Free Enterprise 2010-2014
Associate Professor of Economics 2010-2014

Mercer University
BB&T Distinguished Professor of Capitalism 2009-2010
Associate Professor of Economics 2009-2010
Assistant Professor of Economics 2004-2007, 2008-2009

Beloit College
Assistant Professor of Economics 2007-2008

Other Affiliations

Dakota Medical Foundation 2017-Present
• Member

Fargo Public Library 2017-Present
• Board President 2021-Present
• Board Member

Institute for Humane Studies 2012-Present
• Board of Directors Member

Foundation for Economic Education 2012-Present
• Board of Scholars Member

Journal of Entrepreneurship & Public Policy 2011-Present
• Editorial Board Member

Plains Art Museum
• Treasurer 2018-2019
• Finance Committee Chair 2017-2019

American Energy Alliance 2009-2017
• Board Member

RealClearMarkets 2014-2016

- Contributor

Al.com/Birmingham News

2013-2014

- Contributor

North Dakota State University accomplishments

The College of Business at North Dakota State University (NDSU), which is located in downtown Fargo, ND, serves 1,7000 students and is supported by 60 faculty and staff. With a budget of more than \$8 million, the College of Business maintained its Association to Advance Collegiate Schools of Business (AACSB) in 2016, secured a “maintenance of accreditation” recommendation again in 2021, and elevated its reputation through historic fund-raising, industry engagement, and innovation.

- The College of Business secured an extension of accreditation after a probationary sixth-year review in 2016 and enjoyed an unblemished extension of accreditation in Spring 2021.
- The College of Business led the University in student credit hour (SCH) generation growth between the 2016-2021 period, increasing students served by nearly 30% at a time of 15% University decline.
- Six-year graduation rates grew from 59.7% in 2016 to 63.4% in 2020.
- Women in Business student group was supported and grew from 0 students to more than 100 in two years; New American Entrepreneurs program was launched and connected NDSU to new student populations and assisted small immigrant start-ups in the Fargo-Moorhead-West Fargo community.
- Increased the number of female faculty members as a percent of total faculty and increased ethnic diversity of College of Business faculty.
- Launched NDSU’s first fully online major (Business Administration) and intentionally targeted overlooked audiences, such as adult learners, rural students, partially completed students, and transfer students.
- More than \$50 million raised towards NDSU’s “In Our Hands” capital campaign, which is more than 40 times stronger performance than the College’s historic 10-year philanthropic average prior to 2016.
- Streamlined College curricula to guarantee students and parents easy access to the College of Business and a “business-like” experience to any student maintaining 15 credits per semester.
- Quality research outputs—as measured by standard Business journal lists—increased 200% per faculty member thanks to investments and support for Business research.
- While the College’s budget was reduced by 30% in five years due to state budget reductions and University enrollment declines, operational efficiencies were discovered to maintain retention, preserve professional advising services, and a high-quality student experience.
- Created and named the Sheila & Robert Challey Institute for Global Innovation & Growth.
- Secured the first endowed deanship—the Ronald & Kaye Olson Dean of Business—in University history. Beginning in Fall 2021, every new First Generation student studying

Business is supported with significant scholarship funds from the endowment.

- Served regularly as an AACSB Peer Review Team evaluator of other leading business schools.
- Revamped and launched a “lean” Masters of Business Administration, Masters of Business Analytics, and integrated additional masters programs and a PhD program in Transportation & Logistics into the College of Business.
- Conducted significant University service on budget committees, dean search committees, task forces, and in campus efforts to advance inclusion and women in leadership.

Arizona State University accomplishments

At Arizona State University (ASU), the Center for the Study of Economic Liberty was launched, which ultimately led to development of a “School of Civic and Economic Thought and Leadership.”

- Worked closely with Dean Amy Hillman of WP Carey School of Business and President Michael Crow to develop the infrastructure, physical space, and faculty hiring of tenure track faculty members in the Center for the Study of Economic Liberty.
- Successfully supported more than \$7 million of fund raising to initially “seed” fund the Center. The Center ultimately became part of The School of Civic and Economic Thought and Leadership, with nearly \$3 million in annual permanent funding and more than 15 faculty.
- Conducted applied policy research and interfaced with media on a portfolio of research projects critical to state, regional, and national stakeholders.
- Hosted many guest speakers and nationally renowned scholars and thought leaders.
- Worked closely with Deans, Directors, and other administrators to support transdisciplinary hiring of faculty across departmental and college boundaries.

Troy University accomplishments

The Johnson Center at Troy University was launched thanks to the support of Dr. Manuel Johnson, former Vice Chair of the Federal Reserve under Alan Greenspan. The Johnson Center emerged as a leading policy research center in the Southeast, and the Economics & Finance Division within the Sorrell College of Business developed a relevant curriculum for students, grew substantially, and ultimately became part of an accredited business school.

- Helped to launch and oversee Troy University’s first major research center in University history.
- Secured more than \$4 million in philanthropic support, which represented some of the largest academic affairs investments in Troy University history.
- Supervised more than 20 faculty in a blended department of Economics & Finance, with four distributed physical campuses, numerous military base locations, and a large online presence.
- Oversaw the consolidation and closure of remote programs suffering from low enrollments and high costs of delivery.

- Grew an undergraduate Economics major through Alabama Commission on Higher Education approval and grew major to more than 100 students; subsequently secured a Masters program and self-sustaining philanthropic support of the program via multiple graduate fellowships.
- Hired eight scholars in Economics & Finance who collectively helped elevate the University's overall research performance.
- Interfaced with state media by writing weekly for the *Birmingham News*, appearing frequently on radio, television, and as a guest speaker.
- Supported Troy University's Sorrell College of Business in advancement towards initial AACSB accreditation.

Most Cited Publications

(Source: Google Scholar, 507 citations as of 02/2022)

"Behavioral Economics and Perverse Effects of the Welfare State" (with Bryan Caplan), 2007, *Kyklos* 60 (4): 485-508.

"The Political Foundations of Development: The Case of Botswana" (with J. Robert Subrick), 2006, *Constitutional Political Economy* 17 (2): 103-115.

"Poverty Traps and the Robust Political Economy of Development Assistance" (with J. Robert Subrick), 2006, *Review of Austrian Economics* 19 (2-3): 217-226.

"Disagreement over the Emergence of Private Property Rights: Alternative Meanings, Alternative Explanations," (with David Prychitko), 2006, *Review of Austrian Economics* 19 (1): 47-68.

"Knowledge, Economics, and Coordination: Understanding Hayek's Legal Theory" (with Peter Boettke and Christopher Coyne), 2004, *NYU Journal of Law & Liberty* 1 (Fall): 209-224.

"Explaining Botswana's Success: The Critical Role of Post-Colonial Policy," 2003, *Cato Journal* 23 (2): 227- 240.

Publications

"The Political Economy of Flannery O'Connor" 2020/21 (with Anemone Beaulier), *Independent Review* 25 (3).

"The Effect of Public Sector Unions on Political Outcomes" 2016 (with George Crowley), *Public Finance Review*, 1-32.

"Education in a Robust Political Economy" 2016 (with Daniel Smith and Benjamin Tegethoff) *School System Reform Journal*, 1-34.

"An Ordinal Ranking of Economic Institutions," 2015 (with Robert Elder, Joshua Hall, and Cheryl Hu), *Applied Economics*, Dec 2015: 1-9.

"Understanding Academic Journal Market Failure: The Case of Austrian Economists," 2013

(with J. Robert Subrick), *Eastern Economic Journal* 39: 444-463.

“The Political Economy of Credibility and Commitment: Post-Socialist transition of the Czech Republic,” 2012 (with Leoniz Krasnozhon and Peter Boettke) *Journal of Governance and Regulation* 1 (2): 75-86.

“Technology and the Architecture of Emergent Orders” (with Daniel Smith and Daniel Sutter), 2012, *Studies in Emergent Order* 5: 157-76.

“The Impact of Political Factors on Military Base Closures” (with Joshua Hall and Allen Lynch), 2011, *Journal of Policy Reform* 14 (4): 333-342.

“Deficits, Debt, and Debasement” (with Peter Boettke) *Cato Policy Report* July/August 2011.

“Emergent versus Directed Property Rights: Evidence from Transition Economies” (with Joshua Hall), 2011, *Journal of Applied Business and Economics* 12 (2).

“Employing ‘Dominetrics’ to Impose Greater Discipline on Performance Rankings” (with Robert Elder), 2011, *Journal of Sports Economics* 12 (1): 55-80.

“The Virtue of Business: How Markets Encourage Ethical Behavior” (with Joshua Hall and Rachel Kotkin), 2010, *Journal of Markets & Morality* 13 (1): 45-58.

“The Traders’ Cross: Identifying Traders’ Surpluses in the Traditional Edgeworth Exchange Diagram” (with David Prychitko), 2010, *Journal of Economic Education*, 41 (1): 54-62.

“Economic Freedom and Conflict: An Empirical Note” (with Cara Burgess and Joshua Hall), 2009, *Journal of Economics and Economic Education Research* 10 (3): 75-83.

“The Articles of Confederation Shows the Need for Direct Taxation? It Just Ain’t So!” (with Joshua Hall and Ben VanMetre), 2009, *Economic Affairs*, 29 (3): 93-94.

“The Production and Proliferation of Economists: The Austrian and Public Choice Schools as Academic Enterprises” (with Joshua Hall), 2009, *Journal of Private Enterprise*, XXIV (2): 137-156.

“Collective Consumption Externalities and Charitable Giving” (with Joshua Hall), 2008, *New Perspectives on Political Economy* 4 (1): 23-40.

“The Influence of Economists on Public Attitudes Towards Government” (with William Boyes and William S. Mounts), 2008, *The American Economist* LII (2): 65-71.

“High Cotton: Why the United States Should No Longer Provide Agricultural Subsidies to Cotton Farmers” (with Madeline Helling and Joshua Hall), 2008, *Economic Affairs* 28 (2): 65-66.

“Limited Government and Economic Growth in Botswana” (with J. Robert Subrick), 2007,

Journal of Private Enterprise XXIII (1): 51-64.

“Behavioral Economics and Perverse Effects of the Welfare State” (with Bryan Caplan), 2007, *Kyklos* 60 (4): 485-508.

“Mining Institutional Quality: How Botswana Escaped the Natural Resource Curse” (with J. Robert Subrick), 2007, *Indian Journal of Economics and Business* Special Issue: 55-68.

“The Political Foundations of Development: The Case of Botswana” (with J. Robert Subrick), 2006, *Constitutional Political Economy* 17 (2): 103-115.

“Poverty Traps and the Robust Political Economy of Development Assistance” (with J. Robert Subrick), 2006, *Review of Austrian Economics* 19 (2-3): 217-226.

“Disagreement over the Emergence of Private Property Rights: Alternative Meanings, Alternative Explanations,” (with David Prychitko), 2006, *Review of Austrian Economics* 19 (1): 47-68.

“Knowledge, Economics, and Coordination: Understanding Hayek’s Legal Theory” (with Peter Boettke and Christopher Coyne), 2004, *NYU Journal of Law & Liberty* 1 (Fall): 209-224.

“Is Discourse Relevant for Economic Development?” 2003, *Independent Review* VIII (3): 343-361.

“Explaining Botswana's Success: The Critical Role of Post-Colonial Policy,” 2003, *Cato Journal* 23 (2): 227- 240.

“Does Morality Hamper the Market Process? A Reappraisal of the Mises Thesis” (with David Prychitko), 2000, *Journal of Markets & Morality* 4 (1): 43-54.

“Of Norms, Rules, and Markets: A Comment on Samuels” (with Peter Boettke), 2000, *Journal des Economistes et des Etudes Humaines* 10 (4): 547-552.

Contributions to Books/Collected Volumes

“On Your Mark, Get Set, Develop!” (with Daniel Smith) in *Oxford Handbook of Austrian Economics*, Peter Boettke and Christopher Coyne (eds.), 2015.

“Can’t See the Tacking for the Trees? Try a Coasean Approach” (with Franklin Mixon and Richard Cebula) in *New Developments in Economic Education*, Franklin Mixon and Richard Cebula (eds.), 2014.

“Anna Schwartz,” (with Joshua Hall) in *Booms and Busts: An Encyclopedia of Economic History from the Stock Market Crash of 1792 to the Current Global Economic Crisis* (Armonk, NY: M.E. Sharpe), James Ciment (ed.), 2010.

"Export Subsidies," (with Joshua Hall) in *Encyclopedia of Business in Today's World* (Thousand Oaks, CA: Sage Publications), Charles Frankel (ed.), 2009.

"Without Private Property, There Can Be No Rational Economic Calculation," in *Handbook of Austrian Economics* (Cheltenham, UK: Edward Elgar), Peter Boettke, ed., 2010.

"Asymmetric Information About Perfect Competition: The Treatment of Perfect Information in Introductory Textbooks" (with William S. Mounts) in *Expanding Teaching and Learning Horizons in Higher Education: Essays on Economic Education* (New York, NY: Nova Science Publishers), Franklin Mixon, Jr. and Richard Cebula (eds.), 2009.

"From Entrepreneur to Manager: A Brief Consideration of Economic Transition" (with Joshua Hall and William S. Mounts) in *Entrepreneurship and Its Economic Significance, Behavior, and Effects* (New York: NY: Nova Science Publishers), Maria Bradshaw and Patricia Carrington (eds.), 2009: 223-231.

"Nakumatt: A Kenyan Supermarket" (with June Arunga) in *Lessons from the Poor* (Oakland, CA: Independent Institute), Alvaro Vargas Llosa, ed., 2008, 121-162.

"Look Botswana: No Hands! Why Botswana's Government Should Let the Economy Steer Itself," in *Making Poor Nations Rich: Entrepreneurship and the Process of Development* (Stanford, CA: Stanford University Press), Benjamin Powell, ed., 2008, 396-428.

"Polycentrism and Power: A Reply to Warren Samuels" in *Anarchy, State, and Public Choice* (Cheltenham, UK: Edward Elgar), Edward Stringham, ed., 2005, 178-190.

"The Really Real in Economics" (with Peter Boettke) in *Transforming Economics* (London: Routledge), Paul Lewis, ed., 2004, 187-201.

Book Reviews

Review of Ilya Somin, Democracy and Political Ignorance. *Independent Review* 19 (2), Fall 2014.

Review of Michael Conant, The Constitution and Economic Regulation. *Law & Politics Book Review*, May 2009.

Review of Richard Markovits, Truth or Economics. *Law & Politics Book Review*,

August 2008. Review of Carl Zimring, Cash for Your Trash. *EH.net*, April 2008.

Review of Thomas Sowell, Basic Economics and Applied Economics. *Journal of Economic Behavior and Organization* 59 (3) 2006: 450-453.

Review of William Easterly, The Elusive Quest for Growth. *Liberty Guide*, 2004.

Other Publications & Policy Papers

Should the Permanent Fund Sit On Its Assets?" *Center for the Study of Economic Liberty Policy Report #2*, Arizona State University, 2015.

"The Feasibility of Expanding Medicaid in Alabama," (with Phillip Mixon), Johnson Center Working Paper, 2014.

"The 'New' Benefits of Environmental Regulation," (with Dan Sutter) American Energy Alliance Policy Paper, 2012.

"Rethinking the Defined Benefit in Alabama's Retirement System," Alabama Policy Institute Policy Paper, 2012.

"The Political Economy of Medicaid Reform," Mercatus Center Working Paper, 2012.

"Being Tough on Immigration is Tough on Economic Growth" (with Daniel Smith and Darrick Luke), 2012, *The Freeman: Ideas on Liberty* 62 (1): 6-8.

"From Defined Benefit to Defined Contribution," Mercatus Center Working Paper, 2011.

The Economic Way of Thinking: Study Guide and the Economic Way of Thinking: Test Bank (with David Prychitko) for Paul Heyne, Peter Boettke, and David Prychitko. *The Economic Way of Thinking*, 12th ed., Pearson 2010.

Increasing Taxes During a Recession: The Wrong Medicine for Georgia (with Mark Adams), Laffer Center for Economic Growth Manuscript, 2010.

Field Work

Botswana

Summer 2004

Led a team of scholars to Botswana to explore how Botswana escaped the "natural resource curse."

Czech Republic

Summer 2003

Studied the Czech voucher privatization and barriers to entrepreneurship.

Czech Republic

Summer 2002

Studied financial market regulations and impediments to foreign investment.

Teaching Experience

North Dakota State University (Fargo, ND)

Managerial Economics (MBA), Spring
2019

Arizona State University (Tempe, AZ)
Senior Economics Capstone, Fall 2015,
Spring 2016

Troy University (Troy, AL)
Emerging Markets (MBA), Fall
2014 Law & Economics, Fall
2012
Macroeconomic Principles, Fall 2012,
Spring 2012 Intermediate
Macroeconomics, Spring 2012
Theories of International Economic Development (MBA), Fall 2011
Microeconomic Principles, Fall 2011, Fall 2012, Spring 2013, Fall 2013,
Spring 2014

Mercer University (Macon, GA)
Economic and Moral Foundations of Capitalism,
Spring 2010 Intermediate Macroeconomics, Fall
2009
Readings in Political Economy,
Spring 2009 Public Choice, Spring
2009
Principles of Economics, Fall 2008
Economic Conditions and Market Fundamentals (PMBA), Fall
2008, Fall 2009 Industrial Organization, Spring 2007
Macroeconomic Principles, Fall 2006, Summer 2008, Summer
2009, Fall 2009 Law & Economics, Spring 2006
Global Macroeconomics (PMBA), Fall 2006
Applied Microeconomics (MBA), Fall 2005, Fall 2006,
Fall 2009 Business Quantitative Analysis, Summer
2005
Global Macroeconomics (MBA), Summer 2005, Summer 2006, Summer 2008,
Summer 2009 Public Economics, Spring 2005
Microeconomic Principles, Fall 2004, Spring 2005, Fall 2005, Spring 2006, Fall 2006,
Spring 2007,
Fall 2008, Spring 2009
Intermediate Microeconomics, Fall 2004, Fall 2008, Spring 2010.

Beloit College (Beloit, WI)
International Trade and Finance, Spring
2008 Principles of Economics, Spring
2008 International Economics, Fall
2007, Spring 2008

George Mason University (Fairfax, VA)

Contemporary Society in Multiple Perspectives (Honors), Fall 2003

Macroeconomic Principles, Spring 2003

Microeconomic Principles, Fall 2002

Charles University (Prague, Czech Republic) and *Georgetown University* (Washington, DC);
The Fund for American Studies (TFAS)

Graduate Interdisciplinary Course in Political Economy: American Institute for
Political and Economic Systems (AIPES), July/August 2002, 2003

Referee for Academic Journals

African Journal of Political Science and International Relations, The American Economist, The American Journal of Economics and Sociology, Constitutional Political Economy, Economics Research International, Human Rights Review, Independent Review, Journal of Private Enterprise, Louvain Economic Review, Public Choice, Quarterly Journal of Austrian Economics, Review of Austrian Economics, Review of Social Economics, WMU Journal of Maritime Affairs